



INSURANCE SHOR-COURSE DEPARTMENT KIPB TRAINING PROGRAM

LEVELS OF TRAINING:

1. Introduction and foundation level of Insurance Course.
2. Advanced level in Insurance Course.
3. Specialization level in Insurance Course.

1. Curriculum of introduction and foundation level in Insurance

No	Modules	Period to be covered
1	Introduction to Insurance Brokerage practice	5 days
2	Legal and Ethical Issues in Insurance	5 days
3	Insurance Market in Rwanda	7 days
4	Insurance Sales and Customer service	5 days
5	Assignments and project plan	8 days
Total		30 days



2. Curriculum of advanced level in Insurance

No	Modules	Period to be covered
1	Insurance Products and Specializations	5 days
2	Risk Assessment and Analysis	7 days
3	Insurance Policy Analysis	7 days
4	Insurance Claims Handling	5 days
5	Advanced Insurance Regulations	7 days
6	Assignments and project plan	7 days
Total		38 days

3. Curriculum of specialization level in Insurance

No	Modules	Period to be covered
1	Corporate and commercial insurance	5 days
2	Insurance for High-worth individuals	5 days
3	Insurance and Financial Planning	4 days
4	Insurance Marketing and Business Development	4 days
5	Emerging Trends in Insurance	5 days
6	Assignments and project plan	7 days
Total		30 days